

2008 TOTAL REVENUE/
2008 REVENUE FROM
COMMERCIAL AV SYSTEMS
INSTALLATIONS

PROJECTED 2009 TOTAL
REVENUE/PROJECTED
2009 REVENUE FROM
COMMERCIAL AV SYSTEMS
INSTALLATIONS

NUMBER OF 2009
INSTALLATIONS/
FULL-TIME EMPLOYEES/
COMPANY LOCATIONS/
YEARS IN BUSINESS

PRIMARY SERVICES OFFERED/
PRIMARY PRODUCT LINES OFFERED

21 ALPHA VIDEO & AUDIO Minneapolis, MN • 952.896.9898 alphavideo.com			
\$28.8M/\$28.8M	\$34M/\$34M	1,000/64/0/1	Design and installation of AV systems and digital signage networks; engineering services, project management, video/webconferencing solutions, content creation for digital signage, presentation systems, customer support services, AV/IT integration, AV rental services/CastNET digital signage software and all major AV manufacturers
22 DATA PROJECTIONS Houston, TX • 713.781.1999 dataprojections.com			
\$41.2M/\$25.8M	\$46M/\$31M	1,100/120/6/23	AV communications solutions including videoconferencing/telepresence, video streaming, automation control systems, HD displays, projection, and interactive technology/ Polycom, Tandberg, Crestron, Panasonic, Sanyo, Extron, Chief, Middle Atlantic, Clear One, Vbrink, SMART Technologies, Accordant Technologies
23 DIGITAL NETWORKS GROUP Irvine, CA • 949.428.6333 digitalnetworksgroup.com			
\$23.8M/\$23.8M	\$31M/\$31M	511/127/2/6.5	Integrated AV systems design, engineering, installation, and managed services of AV/IT centric presentation systems; on-line learning, distance learning, streaming, VTC, digital signage, and more
24 AVITECTURE Sterling, VA • avitecture.com			
\$29.5M/\$29M	\$29M/\$29M	334/87/1/29	AV integration
25 SPINITAR La Mirada, CA • 800.722.6444 Spinitar.com			
\$34.1M/\$28.3M	\$33.2M/\$28.7M	226/113/4/23	AV integration, custom design, installation, engineering, support services, digital signage, streaming media, and AV/IT integration/Extron, Tandberg, Christie, Mitsubishi, AMX, Cisco, Sharp, Panasonic, Liberty, Crestron, NEC, Accordant
26 COMPVIEW Beaverton, OR • 503.641.8439			
\$46M/\$23.5M	\$43M/\$29M	1300/115/7/22	AV and group communication technology sales, integration, and service including AV system design, engineering, installation, programming, and contract services/Polycom, LifeSize, AMX, Crestron, Extron, SMART Technologies, Bang, Mitsubishi, Epson, NEC
27 THE SYSTEMS GROUP Hoboken, NJ • tsq-hoboken.com			
\$42M/\$42M	\$52M/\$26.1M	12/45/1/16	Systems integration
28 AVIDEX Bellevue, WA • 425.643.0330 avidexav.com			
\$43M/\$34M	\$37M/\$25M	469/120/3/6	AV system design and installation, equipment sales, control system programming, service and on-site support, AV rentals, video teleconferencing, and digital signage systems design and sales/Extron, Crestron, Christie, AMX, NEC, Panasonic, Da-Lite, Polycom, Shure, Tandberg, Mitsubishi, and more
29 STREET AND COMPANY Richmond, VA • 804.747.7780 streetandco.com			
\$20.1M/\$20.1M	\$25M/\$25M	1215/57/7/10	AV integration/Smart Technologies, NEC, Sharp, Epson, Sanyo, Panasonic, AMX, Crestron, JBL, Crown, Middle Atlantic Products, ClearOne, Extron
30 VERREX CORPORATION Mountainside, NJ • 908.232.7000 verrex.com			
\$32.7M/\$29.4M	\$27.6M/\$24.6M	486/106/4/63	Global system design, installation, and managed service of business-critical conferencing, collaboration, and presentation technologies/Authorized dealer for over 250 manufacturers

» Profiles

Digital Networks Group



Digital Networks Group, a privately held company founded in 1987 with headquarters in Irvine, CA, is an AV/IT systems integrator for presentation and collaborative technology solutions.



Digital Networks enables clients to enjoy the benefit of working with one organization responsible from concept through final installation, customer training, and frequent maintenance.



Digital Networks converges three key industries: audiovisual systems, IT, and structured cabling.



These are combined with Digital Network's engineering expertise, computer networking, and configuration service.